



Commercial Real Estate Alliance

"Collaborative Real Estate Solutions"

INDUSTRIAL DIVISION



www.creaunited.com

AN ORGANIC APPROACH TO NETWORKING

Imagine your perfect customer. Now think about the service/product you provide them. How many other potential disciplines are involved in the overall transaction? In commercial real estate, from broker to lender to attorney, there are several complimentary services involved in a single venture. Imagine an organization where successful firms and individuals represent all disciplines of the commercial real estate industry. Rather than trying to find leads to meet a quota, you share highly relevant information in a team of people with the same incentive for generating that business. A natural collaborative approach...

Welcome to CREA.

SUCCESS THROUGH COLLABORATION

CREA's group of experts examine real estate transactions using a unique team approach. The goal is to provide collaborative expert advice whether the transaction is a purchase, sale, lease, development, refinance or construction. All of the active professional disciplines involved are represented in the Alliance and the insights and experiences shared by the members are invaluable in ensuring success of a commercial real estate venture.

STRUCTURED FOR SUCCESS

The Industrial group of CREA United is a collaboration of industry professionals who service the same clientele in different complementary capacities. Members meet to discuss industrial trends, new rules and regulations, and how to best serve future and current clients. In addition to knowledge sharing, CREA offers a network of highly talented, reputable and reliable professionals that can provide virtually any service in the industrial real estate landscape. CREA organically creates a self-sustaining format where members and clients are aligned for success.

AREAS OF EXPERTISE

- Architecture
- Banking
- Brokerage
- Construction
- Engineering
- Environmental Studies
- Fire Protection
- Forklift
- Insurance
- Legal
- Material Handling
- Roofing
- Title

VALUE IN COLLABORATION

CREA's members benefit by sharing knowledge with other trusted, high-level experts in the same vertical, but different disciplines. In today's real estate landscape, it can be very difficult to avoid potential issues. Each vertical demands a specific expertise making it near impossible for a sole discipline to deliver properly and error free. Alliance members are inherently better suited to identify issues through a collaborative approach, helping each other in their respective expertise. CREA can address and minimize risk much earlier thereby preventing potentially irreversible ramifications. Ultimately, the expertise CREA provides is of greater value to a prospective venture than similar expert groups working independently.

Architecture
The Ives Architecture Studio
www.ives-arch.com



The Ives Architecture Studio (TIAS) located in the historic Radburn Building in Fair Lawn, NJ has more than 30 years of diversified experience in industrial architecture and planning. Expertise includes: design of ground up facilities, including zoning approvals, building structure, “super flat floors,” offices, processing rack layouts, loading docks, raising roofs and subdividing large spaces. We are highly skilled in building renovations, adaptive reuse and restorations. Licensed in: NY, NJ, PA, FL, OH and other states.

Brokerage
NAI James E. Hanson
www.naihanson.com



NAI James E. Hanson is a NJ based full service commercial real estate firm that provides comprehensive and sophisticated real estate services to its clients. Founded in 1955, the firm also provides national and international services via its affiliation with NAI Global, a managed network of over 400 offices in 30 countries. Core services include: Brokerage Services, Corporate Services, Property Management, Government Services, Logistics, Tenant Representation, Financial Services, Property Valuation, Investments, & Healthcare.

Construction
Drill Construction
www.drillconstruction.com



Drill Construction is a third generation general contractor that works in the northeast. In addition to general construction work we do design build for pre-engineered metal buildings. We work for building Owners, Real-estate, Architects, and Engineers.



Construction
G William Group LLC
www.gwgllc.com



G William Group LLC is a Construction Management and Consulting Firm based in Edison, NJ with a primary focus on client success. Our team of professionals have a strong history of successful projects and incredible relationships in NJ and surrounding markets. Our knowledge of the private development process and our access to resources make us the right team for all industrial/development needs.

Engineering
Langan Engineering
www.langan.com

LANGAN

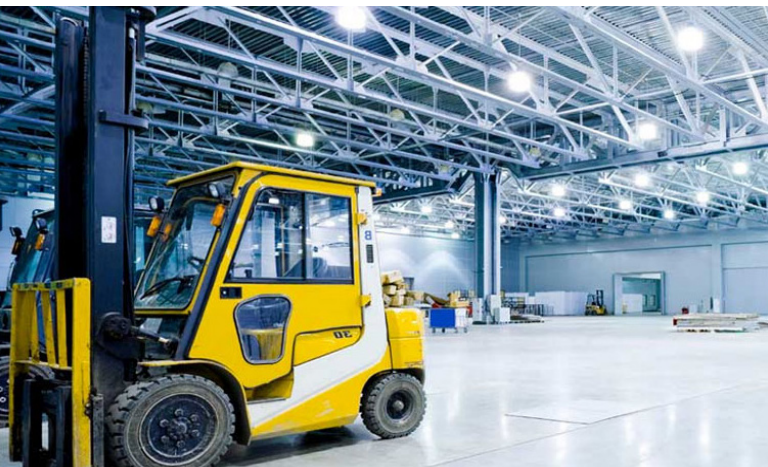
Langan provides an integrated mix of engineering and environmental consulting services in support of land development projects, corporate real estate portfolios, and the oil and gas industry. Our clients include developers, property owners, public agencies, corporations, institutions, and energy companies around the world.

Fire Protection
Wonder Fire Protection
www.wonderfirepro.com



WONDER FIRE PROTECTION Inc.
INSTALLATIONS • SERVICE • INSPECTIONS

Welcome to Wonder Fire Protection, Inc. We are a full service automatic fire sprinkler contracting company servicing central & northern NJ. We pride ourselves on providing prompt, reliable & knowledgeable installations & service for industrial, commercial and residential buildings. Established in 1988 (cert. #POO340) Wonder Fire, Gary Wunderlich and staff are here to serve and protect.



**Forklift
Maintainco**
www.maintainco.com



Maintainco Inc. Is NJ'S authorized Dealer for Toyota and Mitsubishi Lift trucks. It is our goal to bring you the very best in class from a 60 year old Family Business. At our facilities we have many options for your material handling needs, including New Equipment, Equipment Rentals, Used Equipment, Warehouse Solutions, Forklift Service, and parts along with OSHA approved Safety Training.

Legal
Coughlin Duffy LLP
www.coughlinduffy.com



Coughlin Duffy, a full-service firm, provides legal services of exceptional quality and value. Attorneys are experienced in Corporate, Real Estate, and Environmental Law in all jurisdictions. Attorneys counsel clients from individuals to Fortune 100 companies, on potential liability, federal Superfunds, NRD, and the NJ Spill Act. Our talented lawyers achieve optimal results for our clients.

Material Handling
Headzup
www.headzup.com



HeadzUp is one of the fastest growing material handling companies on the East Coast. From conceptual warehouse design to structural engineering and installation, we offer complete, end-to-end warehouse infra structure solutions. We also sell every type of warehouse storage and conveyance solution available, from simple selective pallet rack systems to complex, structural mezzanines, GOH, and everything in between. We have in-house design, engineering, and project management teams located right around the corner.

SUCCESS
THROUGH
COLLABORATION

Mechanical Contracting
Integrate Comfort Systems
www.icshvac.com



Integrate Comfort Systems (ICS) is a mechanical contractor that designs, installs, services, and maintains industrial and commercial HVAC systems. ICS has successfully completed all of the 8,000+ HVAC installation projects it started, with various scopes of work and technologies, and also provides those facilities and others with ongoing preventive maintenance and emergency service.

Roofing
Tecta America
www.tectaamerica.com



America's National Roofing Contractor- Roofers on Staff to handle all Commercial, Industrial, Healthcare Contractor work. Certified in all roofing manufactures' for repairs, maintenance, and roof replacement. Sarnafil Elite installer. Best workers' comp mod in the industry. Safety #1 Priority, next, Customer Service, Response. Union and Non Union shops 71 Locations nationwide .

Title Insurance
Kensington Vanguard
www.kvnational.com



KV National Land is one of the largest independent full service national title insurance agencies in the country providing:

- Commercial & Residential Title Insurance
- Settlement Services
- Escrow & Recording Services
- 1031 Exchanges

KV serves as an agent to Commonwealth Land Title Insurance Company, Fidelity National Title Insurance Company, First American Title Insurance Company, Lawyers Title Insurance Corporation, Old Republic National Title Insurance Company, Stewart Title Guaranty Company and Westcor Land Title Insurance.

synergy - The interaction of two or more agents or forces so that their combined effect is greater than the sum of their individual effects.

think tank - A group of individuals dedicated to high-level synergistic research on a variety of subjects and solving problems and providing advice.

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